

Howard M. Kahn, PC vs Collection Agency

Asset Searches	YES	NO
Credit Reports	YES	NO
Demand Letters	YES	Dunning Letters
Uncollectable Letters	YES	NO
Lawsuits	YES	NO
Estate Claims	YES	NO
Probate Claims	YES	NO
Probate Court Searches	YES	NO
Collect on Judgments	YES	NO
Guardianship Claims	YES	NO
Guardianship Court Searches	YES	NO
Real Property Record Searches	YES	NO
Voter Registration Searches	YES	NO
Drivers License Records Searches	YES	NO
Social Security Number Searches	YES	NO
Property Tax Searches	YES	NO
Elder Law Experts	YES	NO
Accept Credit Cards	YES	Maybe
Easy Pay Installment Plan (ACH or eCheck)	YES	Maybe

Reports:

Litigation	YES	NO
Litigation Worthy	YES	NO
Closed Files (Uncollectable)	YES	NO
Accounts Paid in Full	YES	Maybe
Active Accounts	YES	Maybe

Good Will Ambassador for Your Company	YES	High Pressure Telemarketers
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Honest & Firm Care with Residents	YES	Commission Based Telemarketers
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Collection History:	.8% - 10%	0.1% - 02%
Lawsuits adjudicated in your favor	Over 65%	0%
Bad Debt Write off	\$ 4,301,511	?
Judgments <i>as of June 2007</i>	\$ 597, 280	?
Cash Collected <i>as of June 2007</i>	\$ 815,601	?
Elder Care Files Handled	Over 1400	?

For every \$1 million of bad debt written off clients get \$350,000 income tax refund

Sending out Dunning form letters does NOT satisfy the reasonable investigation requirements of the debtor's financial position as specified by IRS § 166.2